



THE SELLER



THE BUYER



THE MORTGAGE COMPANY



- Market property
- Viewings
- Consider offers
- Accept offer

- Establish affordability
- View properties
- Make offer
- Have their offer accepted

- Confirm to buyer amount of mortgage available



THE SELLER NEEDS TO:

- Appoint conveyancers
- Complete property Information Pack
- List items included in sale and return to conveyancers

THE BUYER NEEDS TO:

- Appoint conveyancers
- Apply for mortgage
- Complete and submit forms and pay fees
- Pay conveyancer's search fees
- Arrange for independent survey (optional) and pay fees

- Mortgage Application Received

CHECK OTHER PARTY CAN PROCEED IN LINE WITH CLIENT EXPECTATIONS



THE SELLER'S CONVEYANCERS NEED TO:

- Apply for/retrieve Land Registry Title
- Draft contract and send to buyer's conveyancers
- Deal with enquiries raised by buyer's conveyancers

THE BUYER'S CONVEYANCERS NEED TO:

- Receive contract draft
- Apply for searches
- Investigate title
- Raise enquiries (if any) to seller's conveyancers

- Mortgage Valuation Instructed (usually 1 week - 10 days)